Nexus Infrastructure plc ("Nexus" or the "Group") Interim results for the six months ended 31 March 2023

Nexus, a market-leading provider of civil engineering infrastructure services to the UK housebuilding sector through its operational business, Tamdown, today announces its unaudited interim results for the six months ended 31 March 2023.

Charles Sweeney, Chief Executive of Nexus, commented:

"I am delighted with the Group's performance during H1 including the sale of two subsidiaries. Tamdown continues to see improvements in its operational and commercial performance, supported by initiatives ranging from health and safety to cost control.

The business has delivered an increase in revenues and operating margins, the order book has been resilient in spite of challenging market conditions and the balance sheet is healthy.

Our successes would not be possible without the outstanding work of our teams who go above and beyond for our customers, and I would like to thank our colleagues on behalf of the Board."

Group highlights:

- Sale of TriConnex and eSmart Networks in the period generated £77.7m in proceeds, with £60.5m distributed to shareholders via a tender offer
- Strong balance sheet with cash and cash equivalents of £15.9m
- Interim dividend of 1.0 pence per share (H1 2022: 1.0 pence per share)

Tamdown Financial highlights:

- Revenue increase to £50.8m (H1 2022: £46.7m)
- Operating profit increase to £1.3m (H1 2022: £1.1m)
- Operating margin improvement to 2.6% from 2.4%
- Order book remains strong at £85.3m (H1 2022: £88.4m)

Outlook

- In recent weeks, we have noted early indications of improvements in market conditions. A number of housebuilders have commented on an increase in enquiries and sales conversions. Whilst this is encouraging, it is likely to take some months to be fully reflected within Tamdown.
- The UK continues to suffer from a chronic undersupply of good quality, affordable and sustainable housing and Tamdown is well-positioned to respond as the market recovers.
- Despite ongoing cost inflation across the industry, the Group is committed to taking the necessary mitigating actions to protect and improve margins going forward, including; contract selection, flexibility in our plant and labour cost base, and discipline in pricing of works.

Enquiries:

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Notes to Editors:

Nexus is a market-leading provider of civil engineering infrastructure services to the UK housebuilding sector through its operational business, Tamdown.

Tamdown provides a range of civil engineering and infrastructure services to the UK housebuilding sectors, with operations focused on the South-East of England and London. It has an established market-leading position having been in operation for over 45 years.

Business and Financial Review

Following the sale of TriConnex and eSmart Networks, Tamdown is now the main trading business of Nexus. Tamdown has successfully grown its revenues in the period and profits have improved due to increased revenues and successful delivery on-site, with the operating margin improving to 2.6% from 2.4%. Tamdown has secured work during the period maintaining a good order book of £85.3m despite a difficult economic backdrop.

The Group's balance sheet remains strong with net assets of £42.1m as at 31 March 2023 (2022: £32.7m). Included within the net assets balance is cash and cash equivalents of £15.9m (31 March 2022: £1.3m). The Group has no borrowings.

<u>Tamdown</u>

Tamdown provides a range of civil engineering and infrastructure services to the UK housebuilding sectors, with operations focused on the South-East of England and London. Tamdown has an established market-leading position, with a reputation for providing quality services to a broad range of the top UK housebuilders.

The fundamental market growth drivers for Tamdown are positive since the UK's housing market has been in a long-term position of structural undersupply as the number of new houses built has failed to keep pace with the rate of household formation. This structural undersupply provides us with confidence that our housebuilding customers will continue to demand our quality services.

Revenue for Tamdown in the period grew year-on-year by 8.8% to a total of £50.8m (H1 2022: £46.7m). The strong growth is attributed to an acceleration of activity on the existing order book.

Tamdown's gross margin for the period was 10.9% (H1 2022: 11.0%). This is an increase from the full FY22 gross margin position of 10.1%. The gross margin will continue to show improvement as older contracts complete. Tamdown gross profit for the period totalled £5.5m (H1 2022: £5.2m) and Tamdown operating profit for the period totalled £1.3m (H1 2022: £1.1m).

Tamdown has continued to be active and competitive in the market, winning work from its extensive customer base, leveraging our continued strong relationships and reputation for quality delivery. Given the weaker housing market backdrop in the period, housebuilders have reduced volumes and have been slow to place new orders. Reflecting this and the acceleration of delivery on site, the order book has decreased since the year-end to £85.3m (H1 2021: £88.4m).

The operating environment continues to be characterised by input cost inflation, primarily in materials, energy, and labour. The business is committed to taking the necessary actions to protect and improve its margins, including utilising the flexibility in our plant and labour cost base. The backdrop of Government policy to counter the housing supply deficit, alongside order book wins, provides us with confidence that existing and new customers will continue to demand our services, with improvements to profitability over the medium term.

Dividend and Dividend timetable

Considering these results and our confidence in the expected results for the financial year, the Board is declaring an interim dividend of 1.0 pence per share, maintaining the prior year position (H2 2022:

1.0 pence per share), representing a dividend cover of 3x. The Group's dividend policy remains unchanged and the Board expects Tamdown to continue delivering profits in H2.

The interim dividend will be paid on 30 June 2023 to shareholders on the register at close of business on 2 June 2023. The shares will go ex-dividend on 1 June 2023.

Financial Overview

The interim report has been prepared on the basis of the accounting policies as set out in the Report and Accounts for the year ended 30 September 2022.

Income statement

During the first half of our financial year, Nexus successfully completed the sale of two of our subsidiaries for £77.7m, returning £60.5m to shareholders. We are now focused on executing our strategy and the development of Tamdown.

Group revenue increased 9% to £51.0m (H1 2022: £46.7m), with revenue growth from Tamdown increasing due to high levels of activity on site. Group gross profit was £5.7m (H1 2022: £5.2m), with an overall gross margin of 11.3% (H1 2022: 11.0%).

Nexus Group costs are on track to achieve the targeted £1.7m run rate in Q4 of this financial year. Exceptional costs relating to the disposal of TriConnex and eSmart Networks were £2.3m and we are implementing the transitional services agreement with full separation expected within the year.

The Group's operating profit totalled \pm 72.4m reflecting the profit from the sale of the former subsidiaries. Net finance costs totalled \pm 0.02m (H1 2022: \pm 0.2m) resulting in profit before tax of \pm 72.3m.

The tax charge for the period was £0.4m (H1 2022 charge: £0.2m) reflecting an effective tax rate of 21.5% (H1 2022: 23.8%).

Balance Sheet and Cash Flow

The Group's balance sheet remains strong with net assets standing at £42.1m as at 31 March 2023 compared to £32.6m at 31 March 2022. Included within the net assets balance is cash and cash equivalents of £15.9m with the Group in a zero borrowings position.

In line with prior years, cash was utilised in the first half of the year, with operating activities utilising £10.0m (H1 2022: £4.0m). Investing activities consumed £0.5m including investment in operational plant (H1 2022: £0.4m), financing activities included the sale of the former subsidiaries for £77.7m, and the distribution of capital to shareholders of £60.5m, and loan and lease liability repayments of £0.6m. Cash balances of £13.1m were transferred from the Group upon completion of the sale of subsidiaries.

A selection of banks have been approached to provide the Group's banking arrangement with interest from several of the major high street banks. The transition to a new bank is expected to complete before the end of the financial year.

Risks and Uncertainties

The Group is subject to a number of risks and uncertainties as part of its activities. The Board regularly reviews and considers these and seeks to ensure that appropriate processes are in place to identify, monitor and control these risks. The Directors consider that the principal risks and uncertainties facing the Group include a potential market downturn and inflation.

Strategic review

In December 2021, we announced that we would explore strategic options to crystalise shareholder value in eSmart Networks. This process concluded on 3rd February 2023, with the sale of TriConnex Ltd and eSmart Networks Ltd to FWCP Spark (UK) Holdco Limited for a consideration of £77.7m. This was followed by a tender offer which delivered a £60.5m return to shareholders.

Summary and Outlook

During the first half of the financial year the Group's performance reflected positive underlying trading in Tamdown despite difficult market conditions. Looking ahead, although input cost inflation remains across the industry and housebuilding volumes across the market are expected to be significantly lower, the Group is committed to taking the necessary mitigating actions to protect and improve margins.

Nexus continues to be well-positioned to support established and new customers. Tamdown is on track to enhance profitability over the medium term.

The order book has been resilient and is combined with a strong balance sheet which will support the Group in the second half of the year. In spite of recent difficult market conditions, Tamdown has continued to win work at fair prices, a positive reflection of Tamdown's value to its customer base.

Charles Sweeney Chief Executive Officer

Condensed consolidated statement of comprehensive income For the six months to 31 March 2023

	Note	Unaudited six months to 31 March 2023 £'000	Unaudited six months to 31 March 2022 £'000	Audited Year ended 30 September 2022 £'000
Revenue	2	51,023	46,662	98,392
Cost of sales		(45,262)	(41,504)	(88,482)
Gross profit		5,761	5,158	9,910
Administrative expenses		(5,784)	(5,349)	(10,225)
Operating profit/(loss) before exceptional items Exceptional items	4	(23) 72,382	(191)	(315)
Operating profit/(loss)		72,359	(191)	(315)
Finance income Finance expense		251 (270)	3 (189)	13 (607)
Profit/(loss) before taxation		72,340	(378)	(909)
Taxation	5	448	(195)	(109)
Profit/(Loss) from Continuing Operations Discontinued Operations		72,788	(573)	(1,018)
(Loss)/Profit from discontinued operations (after tax)		(252)	1,147	3,729
Profit and total comprehensive income/(expenses) for the period attributable to equity holders of the parent		72,535	574	2,711
(Losses)/earnings per share (p per share)				
Basic Diluted	7 7	-0.62 -0.62	2.53 2.47	8.20 8.10

Condensed consolidated statement of financial position at 31 March 2023

		Unaudited six months to 31 March 2023	Unaudited six months to 31 March 2022	Audited Year ended 30 September 2022
	Note	£'000	£'000	£'000
Non-current assets		5 500	10.005	F 450
Property, plant and equipment		5,523	18,885	5,459
Right of use assets		12,107	1,680	12,620
Goodwill		2,361	2,361	2,361
Other investments	-	-	-	-
Total non-current assets		19,991	22,926	20,440
Current assets				
Inventories		50	-	43
Trade and other receivables		31,913	30,795	30,388
Contract assets		8,448	9,702	8,120
Corporation tax asset		535	263	27
Cash and cash equivalents		15,953	1,278	4,597
Assets Classified as held for sale		-	55,157	57,411
Total current assets	-	56,899	97,195	100,586
Total assets	=	76,890	120,121	121,026
Current liabilities				
Borrowings		-	1,715	-
Trade and other payables		21,371	21,589	21,698
Contract liabilities		1,165	4,775	3,543
Lease liabilities		1,980	815	1,663
Liabilities associated with assets		2,500	010	2)000
classified as held for sale		-	48,322	49,094
Total current liabilities	-	24,516	77,216	75,998
Non-current liabilities				
Borrowings		-	8,875	-
Lease liabilities		10,132	978	10,793
Deferred tax liabilities		96	369	95
Total non-current liabilities	-	10,229	10,222	10,888
Total liabilities	-	34,745	87,438	86,886
	=			
Net assets		42,145	32,683	34,140

Equity attributable to equity holders of			
the Company			
Share capital	181	910	911
Share premium account	9,419	9,419	9,419
Retained earnings	32,546	22,354	23,810
Total equity	42,145	32,683	34,140

Condensed consolidated statement of changes in equity For the six months to 31 March 2023

	Share capital £'000	Share premium account £'000	Retained earnings £'000	Total £'000
Equity at 1 October 2021		0.440	24.005	22.422
(Audited)	908	9,419	21,805	32,132
Transactions with owners	2			3
Issue of share capital Dividends Paid	3	-	- (637)	3 (637)
Share-based payments	-	-	462	462
Share-based payments	3	-	(175)	(172)
Total comprehensive income Profit and total comprehensive income for	3		(175)	(172)
the period			724	724
			724	724
Equity at 31 March 2022 (Unaudited)	911	9,419	22,354	32,684
Transactions with owners				
Issue of share capital	-	-	-	-
Share-based payments	-	-	(77)	(77)
Dividends paid	-	-	(454)	(454)
	-	-	(531)	(531)
Total comprehensive income Profit and total comprehensive income for the period			1,987	1,987
the period			1,987	1,987
			2,507	2,507
Equity at 30 September 2022 (Audited)	911	9,419	23,810	34,140
Transactions with owners Issue of share capital				
Redemption of shares	(730)	-	-	(730)
Capital distribution Retained reserves	-	-	(59,807)	(59,807)
adjustment for sale of				(4, 60.0)
assets	-	-	(4,692)	(4,692)
Dividends paid	-	-	-	-
Share-based payments	-	-	700	700

	(730)		(63,799)	(64,530)
Total comprehensive				
income				
Profit and total comprehensive income for				
the period			72,535	72,535
			72,535	72,535
Equity at 31 March 2023	-			
(Unaudited)	181	9,419	32,546	42,145

Condensed consolidated statement of cash flows For the six months to 31 March 2023

	Unaudited six months to 31 March 2023 £'000	Unaudited six months to 31 March 2022 £'000	Audited Year ended 30 September 2022 £'000
	1 000	1 000	1 000
Cash flow from operating activities			
Profit/(loss) before tax (including			
discontinued operations)	72,088	952	3,454
Adjusted by:			
(Profit)/loss on disposal of property, plant			
and equipment - owned	(220)	(3)	
Share-based payments	700	462	385
Sale of available for sale investments	3,000		
Finance expense (net)	16	196	588
Loss on disposal of assets measured at			
FVOCI	-	-	-
Depreciation of property, plant and			
equipment - owned	391	396	833
Depreciation of property, plant and			
equipment - right of use	902	466	1,215
Operating profit/(loss) before working			
capital charges	76,876	2,469	6,475
Working capital adjustments:			
(Increase)/decrease in trade and other			
receivables	(5,404)	(4,792)	(7,384)
Increase in contract assets	-	(5,682)	(6,818)
Increase in inventories	(781)	(585)	(430)
Increase/(decrease) in trade and other			
payables	(4,225)	175	4,155
Increase in contract liabilities	-	4,898	1,565
Cash (used in)/generated from operating			
activities	66,466	(3,517)	(2,437)
Interest paid	(90)	(158)	(244)
Taxation paid	117	(407)	(550)
Net cash flows used in operating activities	66,492	(4,082)	(3,231)
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Cash flow from investing activities			
Purchase of property, plant and equipment -			
owned	(1,293)	(411)	(795)
Proceeds from disposal of property, plant			
and equipment - owned	570	40	13,555
Proceeds from the disposal of assets			
measured at FVOCI	-	-	-
Interest received	275	4	39
Net cash used in investing activities	(448)	(367)	12,799
Cash flow from financing activities			
Dividend payment	-	(637)	(1,091)
Capital distribution	(59,808)	-	- -
Payment for cancellation of shares	(730)	-	-
Cash transferred with sale of assets	(13,123)	-	-
Draw down of term loan	77	-	-
Drawdown of HP agreement	-	-	587
Repayment of term loan	-	(851)	(11,663)
Principal elements of lease repayments	(674)	(484)	(2,753)
Net proceeds from the issue of share capital	-	2	3
Net cash generated from financing			
activities	(74,259)	(1,970)	(14,917)
Net change in cash and cash equivalents	(8,215)	(6,419)	(5,349)
Cash and cash equivalents at the beginning			
of the period	24,168	29,517	29,517
Cash and cash equivalents at the end of the			
period	15,953	23,098	24,168
Reconciliation of cash and cash equivalents at the end of the year			
Held by continuing operations	15,953	1,278	4,597
Held by discontinued operations	-	21,820	19,571
Cash and cash equivalents at the end of the			
year	15,953	23,098	24,168

Notes to the condensed consolidated financial statements For the six months to 31 March 2022

1. Basis of preparation and accounting policies

The interim report of the Group for the six months ended 31 March 2023 has been prepared in accordance with UK-adopted IAS 34 "Interim Financial Reporting" and the AIM Rules for Companies.

The interim report does not constitute financial statements as defined in Section 434 of the Companies Act 2006 and is neither audited nor reviewed. It should be read in conjunction with the Report and Accounts for the year ended 30 September 2022, which is available on request from the Group's registered office, Nexus Park, Avenue East, Skyline 120, Great Notley, Braintree, Essex, CM77 7AL, or can be downloaded from the website www.nexus-infrastructure.com.

The comparative information for the financial year ended 30 September 2022 does not constitute statutory accounts as defined in section 434 of the Companies Act 2006. A copy of the statutory accounts for that year has been reported on by the Company's auditor and delivered to the Registrar of Companies. The report of the auditor was (i) unqualified, (ii) did not include a reference to any matters which the auditor drew attention by the way of emphasis without qualifying their report and (iii) did not contain statements under section 498 (2) or (3) of the Companies Act 2006.

The interim report has been prepared on the basis of the accounting policies as set out in the Report and Accounts for the year ended 30 September 2022.

In preparing this interim report, the significant estimates and judgements made by the Directors in applying the Group's accounting policies and financial risk management objectives were the same as those set out in the Report and Accounts for the year ended 30 September 2022.

Going concern

In determining the appropriate basis of preparation of the interim report, the Directors are required to consider whether the Group can continue in operational existence for the foreseeable future. After making enquiries, the Directors have a reasonable expectation that the Group has adequate resources to continue in operational existence for at least 12 months from the date of this report. Accordingly, they continue to adopt the going concern basis in preparing the interim report.

Notes to the condensed consolidated financial statements (continued) For the six months to 31 March 2023

2. Revenue

Revenues from external customers are generated from the supply of services relating to construction contracts. Revenue is recognised over time in the following operating divisions:

	Continuing	idited 31 March 2023 Discontinued	Total
	Operations £'000	Operations £'000	£'000
Segment revenue	51,018	23,483	74,502
Inter-segment revenue	-	-	-
Revenue from external customers	51,018	23,483	74,502
Timing of revenue recognition			
Over time	51,018	23,483	74,502
Customer type			
Residential	51,018	17,992	69,010
Non-residential	-	5,492	5,492
	51,018	23,483	74,502
	linau	dited 31 March 2022	
	Continued	Discontinued	Total
	£'000	£'000	£'000
Segment revenue Inter-segment revenue	46,662	33,604	80,266
Revenue from external customers	46,662	33,604	80,266
Timing of revenue recognition			
Over time	46,662	33,604	80,266
Customer type			
Residential	46,662	24,988	71,650
Non-residential		8,616	8,616
	46,662	33,604	80,266

	Audite	ed 30 September 202	2	
	Continued	Discontinued	Total	
	£'000	£'000	£'000	
	-	-	-	
	98,392	75,011	173,403	
Timing of revenue recognition				
Over time	98,392	75,011	173,403	
Customer type				
Residential	98,392	55,670	154,062	
Non-residential	-	19,341	19,341	
	98,392	75,011	173,403	

Notes to the condensed consolidated financial statements (Continued)

For the six months to 31 March 2023

3. Segmental analysis

The Group has one operating division under the control of the Executive Board, which is identified as the Chief Operating Decision Maker as defined under IFRS 8: Operating Segments:

- Tamdown

- Nexus Park

All of the Group's operations are carried out entirely within the United Kingdom.

The results for TriConnex and eSmart Networks have been presented as discontinued under IFRS 5, with the Tamdown and Group administration expenses comprising the continuing operations below. The related assets and liabilities of these operations have been similarly presented.

Segment information about the Group's operations is presented below:

	Unaudited	Unaudited	Audited
	six months to six months to Year ende		
	31 March	31 March	30 September
	2023	2022	2022
	£'000	£'000	£'000
Revenue from continuing operations			
Tamdown	50,784	46,662	98,392
Nexus	234	1	
Inter-company trading		-	
Total revenue from continuing operations	51,018	3 46,662	98,392
Revenue from discontinued operations			
TriConnex	17,992	2 24,988	3 55,670
eSmart Networks	5,492	2 8,616	5 19,341
Inter-company trading		-	
Total revenue from discontinued operations	23,483	3 33,604	1 75,011
Total revenue	74,502	2 80,266	5 173,403
Gross profit from continuing operations			
Tamdown	5,522	2 5,158	3 9,910
Nexus	234	1 -	-
Total gross profit from continuing operations	5,756	5 5,158	3 9,910

Gross profit from discontinued operations			
TriConnex	4,649	7,511	16,319
eSmart Networks	1,256	1,371	4,024
Total gross profit from discontinued operations	5,906	8,881	20,343
Total gross profit	11,661	14,039	30,253
Operating profit from continuing operations after exceptional items			
Tamdown	1,308	1,066	2,272
Group administrative expenses	(3,653)	(5 <i>,</i> 349)	(2,587)
Total operating profit from continuing operations after exceptional items	(2,346)	(4,284)	(315)
Operating profit from discontinued operations after exceptional items			
TriConnex	1,044	2,422	5,568
eSmart Networks	(1,358)	(1,083)	(1,212)
Total operating profit from discontinued operations after			
exceptional items	(314)	1,339	4,356
Total operating profit after exceptional items	(2,660)	(2,944)	4,041

Notes to the condensed consolidated financial statements (Continued) For the six months to 31 March 2023

4. Exceptional items

	Unaudited six months to 31 March 2023	Unaudited six months to 31 March 2022	Audited Year ended 30 September 2022
Continuing operations Gain on the disposal of asset	72,382		
	72,382	-	-

Nexus received £77.7m for the sale of TriConnex and eSmart Networks. The gain is calculated after the deduction of the £3m investment in eSmart Networks and the exceptional administrative costs of \pounds 2.3m.

5. Taxation

Taxation is recognised based on management's estimate of the weighted average effective annual tax rate expected for the full financial year. The estimated effective annual tax rate applied to the pre-tax income for the six months ended 31 March 2023 is 21.5%.

Notes to the condensed consolidated financial statements (Continued) For the six months to 31 March 2023

6. Dividends

	Unaudited six months	Unaudited six months	Audited
	to	to	Year ended 30
	31 March 2023 £'000	31 March 2022 £'000	September 2022 £'000
Amounts recognised as distributions to equity holders:			
Interim dividend for the year ended 30 September 2022 of 1p per share Final dividend for the year ended 30 September			456
2021 of 1.4p per share		635	635
		635	1,091

Notes to the condensed consolidated financial statements (Continued) For the six months to 31 March 2023

7. Earnings per share

Diluted earnings per share is calculated by adjusting the weighted average number of shares in issue for the year to assume conversion of all dilutive potential shares.

The colorian of the basis and	Unaudited	Unaudited	Audited	
The calculation of the basic and diluted earnings per share is based on the following date:	six months			
the following data:	six months to 31 March	to 31 March	Year ended 30 September	
	2023	2022	2022	
	£'000	£'000	£'000	
Weighted average number of shares in issue for the year	40,422,745	45,435,093	45,482,193	
Effect of dilutive potential ordinary shares:				
Share options (number)	0	1,024,980	578,508	
Weighted average number of shares for the purpose of diluted earnings per share	40,422,745	46,460,073	46,060,701	
Profit for the year attributable to equity shareholders	72,535	574	2,711	
Basic earnings (p per share)	179.44	1.26	5.96	
Diluted earnings (p per share)	179.44	1.24	5.89	
Continuing operations				
Profit/Loss for the year from continuing operations	72,788	(573)	(1,018)	
Basic losses (p per share) Diluted losses (p per share)	180.07 180.07	-1.26 -1.26	-2.24 -2.24	

Discontinued operations

Profit for the year from discontinued			
operations	(252)	1,147	3,729
Basic earnings (p per share)	-0.62	2.53	8.20
Diluted earnings (p per share)	-0.62	2.47	8.10

8. Related party transactions

Following the sale of TriConnex Ltd and eSmart Networks Ltd, these companies are no longer considered to be related parties in connection with Nexus Infrastructure PLC.

Transactions between the Company and its subsidiaries, which are related parties, have been eliminated in full on consolidation.

Statement of Directors' responsibilities

The Directors confirm that, to the best of our knowledge:

- the condensed set of financial statements has been prepared in accordance with UK-adopted IAS 34 " Interim Financial Reporting"; and
- the condensed set of financial statements has been prepared in accordance with the rules of the London Stock Exchange for companies trading securities on AIM.

Signed on 18 May 2023 on behalf of the Board

Charles Sweeney Chief Executive Officer Dawn Hillman Chief Financial Officer